

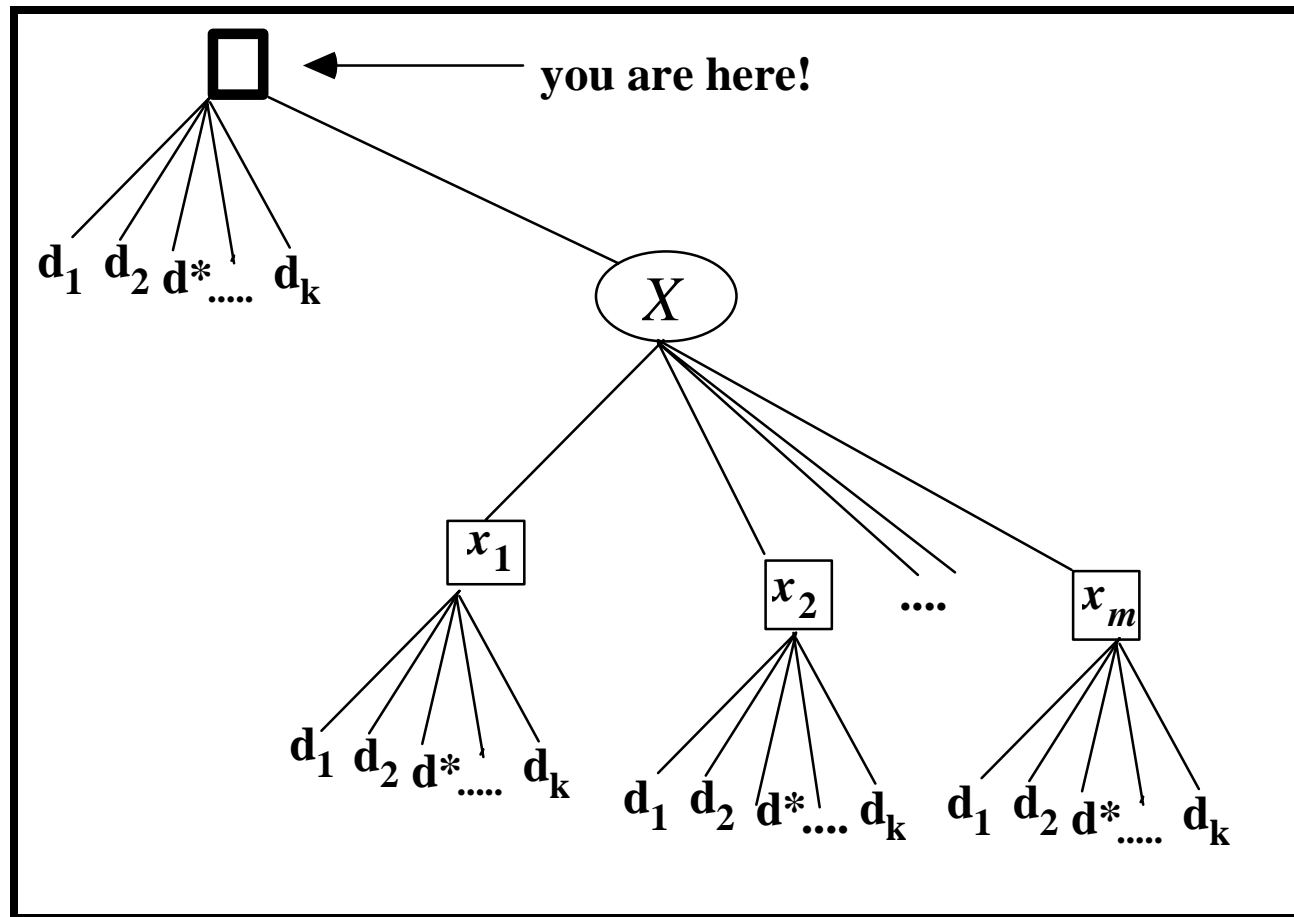
Sequential Decisions

A Basic Theorem of (Bayesian) Expected Utility Theory:

If you can postpone a terminal decision in order to observe, *cost free*, an experiment whose outcome might change your terminal decision, then it is strictly better to postpone the terminal decision in order to acquire the new evidence.

The analysis also provides a value for the new evidence, to answer:

How much are you willing to "pay" for the new information?



An agent faces a current decision:

- with k **terminal options** $D = \{d_1, \dots, d^*, \dots, d_k\}$ (d^* is the best of these)
- and one **sequential** option: first conduct experiment X , with outcomes $\{x_1, \dots, x_m\}$ that are observed, then choose from D .

Terminal decisions (acts) as functions from states to outcomes

The canonical decision matrix: **decisions** \times **states**

	s_1	s_2			s_j			s_n
d_1	O_{11}	O_{12}			O_{1j}			O_{1n}
d_2	O_{21}	O_{22}			O_{2j}			O_{2n}
d_m	O_{m1}	O_{m2}			O_{mj}			O_{mn}

$$d_i(s_j) = \text{outcome } O_{ij}.$$

What are “**outcomes**”?

That depends upon which version of expected utility you consider.

We will allow arbitrary outcomes, providing that they admit a von Neumann-Morgenstern cardinal utility $U(\bullet)$. (See the appendix for background on cardinal utility theory.)

A central theme of Subjective Expected Utility [SEU] is this:

- axiomatize preference \leq over decisions so that

$$d_1 \leq d_2 \text{ iff } \sum_j \mathbf{P}(s_j) \mathbf{U}(o_{1j}) \leq \sum_j \mathbf{P}(s_j) \mathbf{U}(o_{2j}),$$

for **one** subjective (personal) probability $\mathbf{P}(\bullet)$ defined over *states*
and **one** cardinal utility $\mathbf{U}(\bullet)$ defined over *outcomes*.

- Then the decision rule is to choose that (an) option that *maximizes SEU*.

Note: In this version of SEU, which is the one that we will use here:

- (1) decisions and states are probabilistically independent, $\mathbf{P}(s_j) = \mathbf{P}(s_j \mid d_i)$.

Aside: This is necessary for a fully general *dominance* principle. That is, assume (simple) *Dominance*: $d_1 < d_2$ **if** $\mathbf{U}(o_{1j}) < \mathbf{U}(o_{2j})$ ($j = 1, \dots, n$).

Note well that if $\mathbf{P}(s_j) \neq \mathbf{P}(s_j \mid d_i)$, then *dominance* may fail.

Example: Consider the 2 x 2 decision problem where $\mathbf{U}(o_{1,1}) = 2$, $\mathbf{U}(o_{1,2}) = 1$, $\mathbf{U}(o_{2,1}) = 4$ and $\mathbf{U}(o_{2,2}) = 2$. Thus, decision d_1 is simply dominated by decision d_2 .

However, if $\mathbf{P}(s_i) = \mathbf{P}(s_i \mid d_i) \approx 1$ ($i = 1, 2$) then

$2 \approx \sum_j \mathbf{P}(s_j \mid d_2) \mathbf{U}(o_{2,j}) < \sum_j \mathbf{P}(s_j \mid d_1) \mathbf{U}(o_{1,j}) \approx 3$, and by the SEU principle, $d_2 < d_1$, contrary to the preference relation fixed by *dominance*.

(2) Utility is state-independent, $U_j(o_{i,j}) = U_h(o_{g,h})$, if $o_{i,j} = o_{g,h}$.
 Here, $U_j(o_{\bullet,j})$ is the conditional utility for outcomes, given state s_j .

(3) (Cardinal) Utility is defined up to positive linear transformations, $U'(\bullet) = aU(\bullet) + b$ ($a > 0$) is also the same utility function for purposes of *SEU*.

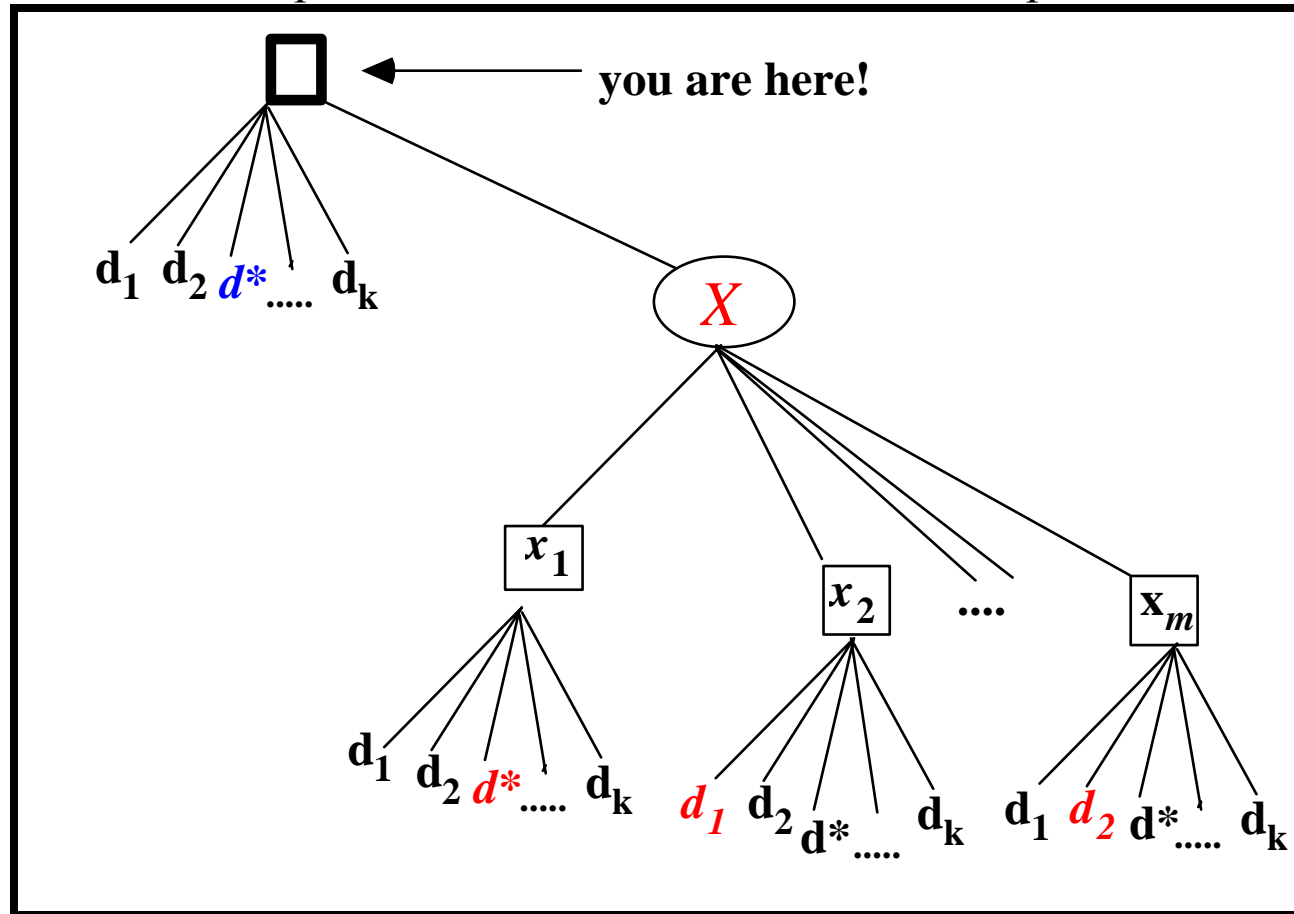
Note: More accurately, under these circumstances with act/state prob. independence, utility is defined up to a similarity transformation: $U_j'(\bullet) = aU_j(\bullet) + b_j$.

Aside: At the end of these notes, for purposes of contrasting Bayesian (i.e., *SEU*) statistical decisions and Classical statistical decisions, we will use a more general form of utility, allowing decision in *regret* form.

Defn: The decision problem is said to be in *regret form* when the b_j are chosen so that, for each state s_j , $\max_D U_j'(o_{ij}) = 0$.

Then, all utility is measured as a “loss,” with respect to the best that can be obtained in a given state. Example: *squared error* $(t(X) - \theta)^2$ used as a loss function to assess a point estimate $t(X)$ of a parameter θ is a decision problem in regret form.

Reconsider the value of new, cost-free evidence when decisions conform to *SEU*. Recall, the decision maker faces a choice *now* between k -many terminal options $D = \{d_1, \dots, d^*, \dots, d_k\}$ (d^* maximizes SEU among these k options) and there is one sequential option: first conduct experiment X , with sample space $\{x_1, \dots, x_m\}$, and then choose from D . Options in *red* maximize SEU at the respective choice nodes.



By the law of conditional expectations: $E(Y) = E(E[Y | X])$.

With Y the Utility of an option $U(d)$, and X the outcome of the experiment,

$$\begin{aligned}\text{Max}_{d \in D} E(U(d)) &= E(U(d^*)) \\ &= E(E(U(d^*) | X)) \\ &\leq E(\text{Max}_{d \in D} E(U(d) | X)) \\ &= U(\text{sequential option}).\end{aligned}$$

- Hence, the academician's *first-principle*:
Never decide today what you might postpone until tomorrow in order to learn something new.
- $E(U(d^*)) = U(\text{sequential option})$ if and only if the new evidence Y never leads you to a different terminal option.
- $U(\text{sequential option}) - E(U(d^*))$ is the *value of the experiment*: what you will pay (at most) in order to conduct the experiment prior to making a terminal decision.

Example: Choosing sample size, fixed versus adaptive sampling (DeGroot, chpt. 12)

The statistical problem has a terminal choice between two options, $D = \{d_1, d_2\}$.

There are two states $S = \{s_1, s_2\}$, with outcomes that form a regret matrix:

$$U(d_1(s_1)) = U(d_2(s_2)) = 0, \quad U(d_1(s_2)) = U(d_2(s_1)) = -b < 0.$$

	s_1	s_2
d_1	0	$-b$
d_2	$-b$	0

Obviously, according to SEU, $d^* = d_i$ if and only if $P(s_i) \geq .5$ ($i = 1, 2$).

Assume, for simplicity that $P(s_1) = p < .5$, so that $d^* = d_2$ with $E(U(d_2)) = -pb$.

The sequential option: There is the possibility of observing a random variable $X = \{1, 2, 3\}$. The statistical model for X is given by:

$$P(X = 1 \mid s_1) = P(X = 2 \mid s_2) = 1 - \alpha.$$

$$P(X = 1 \mid s_2) = P(X = 2 \mid s_1) = 0.$$

$$P(X = 3 \mid s_1) = P(X = 3 \mid s_2) = \alpha.$$

Thus, $X = 1$ or $X = 2$ identifies the state, which outcome has conditional probability $1-\alpha$ on a given trial; whereas $X = 3$ is an irrelevant datum, which occurs with (unconditional) probability α .

Assume that X may be observed repeatedly, at a cost of c -units per observation, where repeated observations are conditionally *iid*, given the state s .

- *First*, we determine what is the optimal fixed sample-size design, $N = n^*$.
- *Second*, we show that a sequential (adaptive) design is better than the best fixed sample design, by limiting ourselves to samples no larger than n^* .
- *Third*, we solve for the global, optimal sequential design as follows:
 - We use Bellman's principle to determine the **optimal sequential design** bounded by $N \leq k$ trials.
 - By letting $k \rightarrow \infty$, we solve for the **global optimal sequential design** in this decision problem.

- *The best, fixed sample design.*

Assume that we have taken $n > 0$ observations: $\tilde{X} = (x_1, \dots, x_n)$

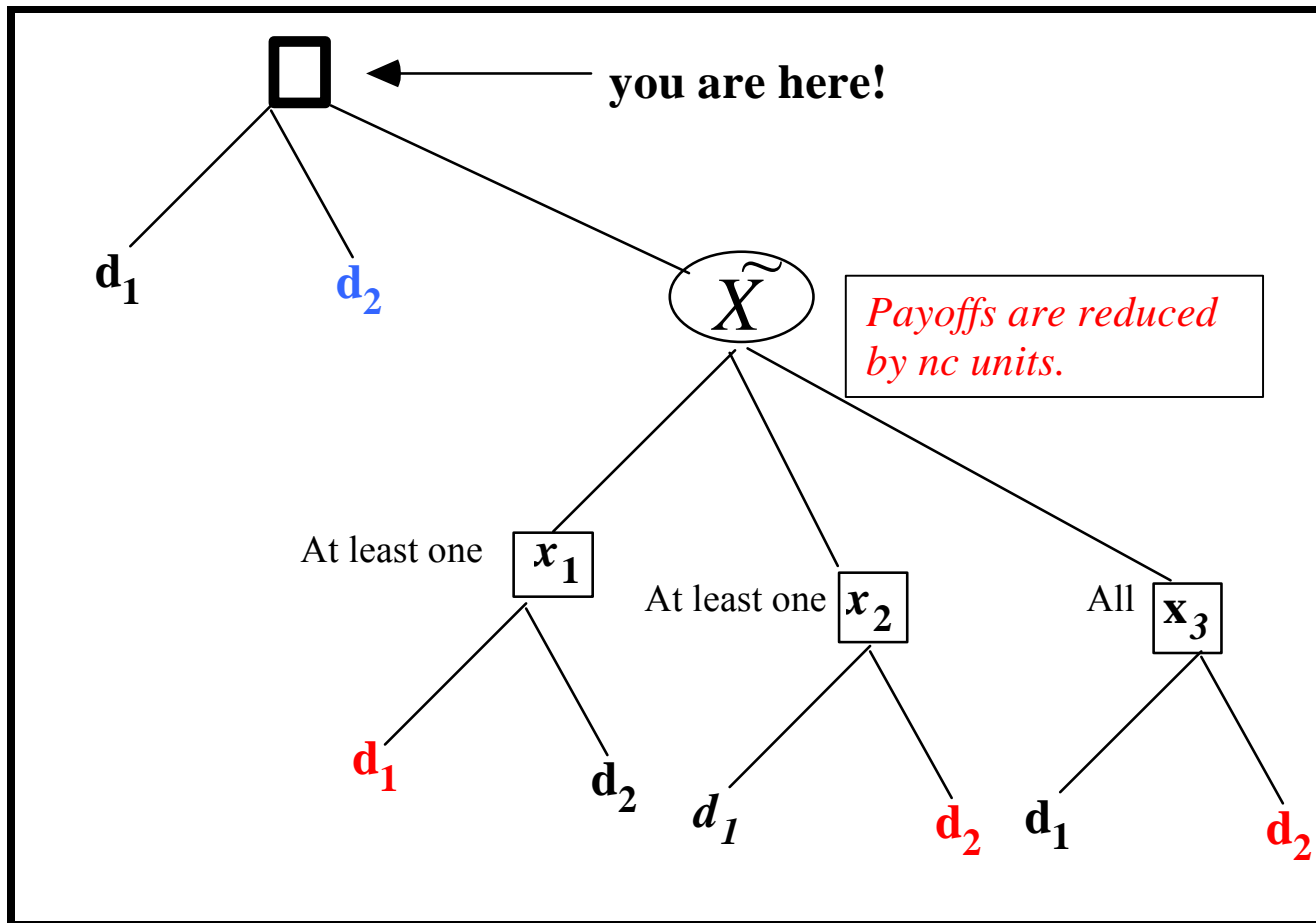
The posterior prob., $P(s_1 | \tilde{X}) = 1$ ($P(s_2 | \tilde{X}) = 1$ $x_i = 2$) if $x_i = 1$ for some $i = 1, \dots, n$. Then, the terminal choice is made at no loss, but nc units are paid out for the experimental observation costs.

Otherwise, $P(s_1 | \tilde{X}) = P(s_1) = p$, when all the $x_i = 3$ ($i = 1, \dots, n$), which occurs with probability α^n . Then, the terminal choice is the same as would be made with no observations, d_2 , having the same expected loss, $-pb$, but with nc units paid out for the experimental observation costs.

That is, the pre-trial (SEU) value of the **sequential option** to sample n -times and then make a terminal decision is:

$$E(\text{sample } n \text{ times before deciding}) = -[p b \alpha^n + c n].$$

Assume that c is sufficiently small (relative to $(1-\alpha)$, p and b) to make it worth sampling at least once, i.e. $-pb < -[pb\alpha + c]$, or $c < (1-\alpha)pb$



Thus, with the pre-trial value of the sequential option to sample n -times and then make a terminal decision:

$$E(\text{sample } n \text{ times before deciding}) = -[pb\alpha^n + cn].$$

- then the *optimal fixed sample size design* is, approximately (obtained by treating n as a continuous quantity):

$$n^* = \frac{-\log[pb \log(1/\alpha) / c]}{1/\log(1/\alpha)}$$

- and the *SEU* of the optimal fixed-sample design is approximately

$$\begin{aligned} E(\text{sample } n^* \text{ times then decide}) &= - (c / \log(1/\alpha)) [1 + \log [pb \log(1/\alpha) / c]] \\ &> -pb = E(\text{decide without experimenting}) \end{aligned}$$

- Next, consider the plan for **bounded sequential stopping**, where we have the option to stop the experiment after each trial, up to n^* many trials.

At each stage, n , prior to the n^{th} , evidently, it matters for stopping only whether or not we have already observed $X = 1$ or $X = 2$.

- For if we have then we surely stop: there is no value in future observations.
- If we have not, then it pays to take at least one more observation, if we may (if $n < n^*$), since we have assumed that $c < (1-\alpha)pb$.

If we stop after n -trials ($n < n^*$), having seen $X = 1$, or $X = 2$, our loss is solely the cost of the observations taken, nc , as the terminal decision incurs no loss.

Then, the expected number of observations N from bounded sequential stopping (which follows a *truncated negative binomial* distn) is:

$$E(N) = (1-\alpha^{n^*})/(1-\alpha) < n^*.$$

Thus, the Subjective Expected Utility of (bounded) **sequential stopping** is:

$$-[pb\alpha^{n^*} + cE(N)] > -[pb\alpha^{n^*} + cn^*].$$

- What of the unconstrained sequential stopping problem?

With the terminal decision problem $D = \{d_1, d_2\}$, what is the **global, optimal experimental design** for observing X subject to the constant cost, c -units/trial and the assumption that $c < (1-\alpha)pb$?

Using the analysis of the previous case, we see that if the sequential decision is for bounded, optimal stopping, with $N \leq k$, the optimal stopping rule is to continue sampling until either $X_i \neq 3$, or $N = k$, which happens first. Then, we see that

$E_{N \leq k}(N) = (1-\alpha^k)/(1-\alpha)$ and the SEU of this stopping rule is $-[pb\alpha^k + c(1-\alpha^k)/(1-\alpha)]$, which is monotone increasing in k .

Thus the **global, optimal stopping rule** is the unbounded rule: continue with experimentation until $X = 1$ or $= 2$, which happens with probability 1.

$E(N) = 1/(1-\alpha)$ and the SEU of this stopping rule is $-[c/(1-\alpha)]$.

Note: Actual costs here are unbounded!

The previous example illustrates a basic technique for finding a global optimal sequential decision rule:

- 1) Find the optimal, *bounded* decision rule d_k^* when stopping is mandatory at $N = k$.

In principle, this can be achieved by *backward induction*, by considering what is an optimal terminal choice at each point when $N = k$, and then using that result to determine whether or not to continue from each point at $N = k-1$, etc.

- 2) Determine whether the sequence of optimal, bounded decision rules converge as $k \rightarrow \infty$, to the rule d_∞^* .

- 3) Verify that d_∞^* is a global optimum.

Let us illustrate this idea in an elementary setting: the *Monotone* case (Chow *et al*, chpt. 3.5)

- Denote by $Y_{d,n}$ the expected utility of the terminal decision d (inclusive of all costs) at stage n in the sequential problem.
- Denote by $\tilde{X}_n = (X_1, \dots, X_n)$, the data available upon proceeding to the n^{th} stage.
- Denote by $A_n = \{ \tilde{x}_n : E[Y_{d,n+1} | \tilde{x}_n] \leq E[Y_{d,n} | \tilde{x}_n] \}$, the set of data points \tilde{X}_n where it does *not* pay to continue the sequential decision *one* more trial, from n to $n+1$ observations, before making a terminal decision.

Define the *Monotone Case* where: $A_1 \subset A_2 \subset \dots$, and $\cup_i A_i = \Omega$.

Thus, in the monotone case, once we enter the A_i -sequence, our expectations never go up from our current expectations.

- **An *intuitive rule* for the monotone case is δ^* : Stop collecting data and make a terminal decision the first time you enter the A_i -sequence.**

- An experimentation plan δ is a *stopping rule* if it halts, almost surely.
- Denote by $y^- = -\min\{y, 0\}$; and $y^+ = \max\{y, 0\}$.
- Say that the *loss is essentially bounded* under stopping rule δ if $E_\delta[Y^-] < \infty$, the *gain is essentially bounded* if $E_\delta[Y^+] < \infty$, and for short say that δ is *essentially bounded in value* if both hold.

Theorem: In the *Monotone Case*, if the intuitive stopping rule δ is essentially bounded, and if its conditional expected utility prior to stopping is also bounded, i.e.,

$$\text{if } \liminf_n E_\delta[Y_{\delta,n+1} \mid \delta(\tilde{x}_n) \text{ is to continue sampling}] < \infty$$

then δ is best among all stopping rules that are essentially bounded.

Example: Our sequential decision problem, above, is covered by this result about the Monotone Case.

Counter-example 1: Double-or-nothing with incentive.

Let $\tilde{X} = (X_1, \dots, X_n, \dots)$ be *iid* flips of a *fair* coin, outcomes $\{-1, 1\}$ for $\{H, T\}$:

$$P(X_i = 1) = P(X_i = -1) = .5$$

Upon stopping after the n^{th} toss, the reward to the decision maker is

$$Y_n = [2n/(n+1)] \prod_{i=1}^n (X_i + 1).$$

In this problem, the decision maker has only to decide when to stop, at which point the reward is Y_n : there are no other terminal decisions to make.

Note that for the fixed sample size rule, halt after n flips: $E_{d=n}[Y_n] = 2n/(n+1)$.

However, $E[Y_{d=n+1} | \tilde{x}_n] = [(n+1)^2/n(n+2)] y_n \geq y_n$.

Moreover, $E[Y_{d=n+1} | \tilde{x}_n] \leq y_n$ if and only if $y_n = 0$,

In which case $E[Y_{d=n+2} | \tilde{x}_{n+1}] \leq y_{n+1} = 0$,

- Thus, we are in the Monotone Case.

Alas, the *intuitive rule* for the monotone case, δ^* , here means halting at the first outcome of a “tail” ($x_n = -1$), with a sure reward $Y_{\delta^*} = 0$, which is the worst possible strategy of all! This is a *proper* stopping rule since a tail occurs, eventually, with probability 1.

This stopping problem has NO (global) optimal solutions, since the value of the fixed sample size rules have a *l.u.b.* of $2 = \lim_{n \rightarrow \infty} 2n/(n+1)$, which cannot be achieved.

When stopping is mandatory at $N = k$, the optimal, *bounded* decision rule,

$$d_k^* = \text{flip } k\text{-times,}$$

agrees with the payoff of the truncated version of the intuitive rule:

$$\delta_k^* \text{ flip until a tail, or stop after the } k^{\text{th}} \text{ flip.}$$

But here the value of limiting (intuitive) rule, $SEU(\delta^*) = 0$, is not the limit of the values of the optimal, bounded rules, $2 = \lim_{n \rightarrow \infty} 2n/(n+1)$.

Counter example 2: For the same fair-coin data, as in the previous example, let

$$Y_n = \min[1, \sum_{i=1}^n X_i] - (n/n+1).$$

Then $E[Y_{d=n+1} | \tilde{x}_n] \leq y_n$ **for all** $n = 1, 2, \dots$

Thus, the Monotone Case applies trivially, i.e., δ^* = stop after 1 flip.

Then $SEU(\delta^*) = -1/2$ $(= .5(-1.5) + .5(0.5))$.

However, by results familiar from simple random walk,

with probability 1, $\sum_{i=1}^n X_i = 1$, eventually.

Let d be the stopping rule: halt the first time $\sum_{i=1}^n X_i = 1$.

Thus, $0 < SEU(d)$.

Here, the Monotone Case does not satisfy the requirements of being essentially bounded for d .

Remark: Nonetheless, d is globally optimal!

Example: The Sequential Probability Ratio Tests, Wald's *SPRT* (Berger, chpt. 7.5)

Let $\tilde{X} = (X_1, \dots, X_n, \dots)$ be *iid* samples from one of two unknown distributions,

$H_0: f = f_0$ or $H_1: f = f_1$. The terminal decision is binary: either d_0 *accept* H_0

or d_1 *accept* H_1 , and the problem is in regret form with losses:

	H_0	H_1
d_0	0	- b
d_1	- a	0

The sequential decision problem allows repeated sampling of X , subject to a constant *cost per observation* of, say, 1 unit each.

A sequential decision rule $\delta = (d, s)$, specifies a stopping size S , and a terminal decision d , based on the observed data.

The conditional expected loss for δ $= a\alpha_0 + \mathbb{E}_0[S]$, given H_0

$= b\alpha_1 + \mathbb{E}_1[S]$, given H_1

where α_0 = is the probability of a type 1 error (falsely accepting H_1)

and where α_1 = is the probability of a type 2 error (falsely accepting H_0).

For a given stopping rule, s , it is easy to give the Bayes decision rule

accept H_1 if and only if $P(H_0|\tilde{X}_s)a \leq (P(H_1|\tilde{X}_s))b$

and *accept H_0 if and only if $P(H_0|\tilde{X}_s)a > (P(H_1|\tilde{X}_s))b$.*

Thus, at any stage in the sequential decision, it pays to take at least one more observation if and only if the expected value of the new data (discounted by a unit's cost for looking) exceeds the expected value of the current, best terminal option. By the techniques sketched here (*backward induction for the truncated problem, plus taking limits*), the global optimal decision has a simple rule:

- **stop if the posterior probability for H_0 is sufficiently high: $P(H_0|\tilde{X}) \geq c_0$**
- **stop if the posterior probability for H_1 is sufficiently high: $P(H_0|\tilde{X}) \leq c_1$**
- **and continue sampling otherwise, if $c_1 < P(H_0|\tilde{X}) < c_0$.**

Since these are *iid* data, the optimal rule can be easily reformulated in terms of cutoffs for the likelihood ratio $P(\tilde{X}|H_0) / P(\tilde{X}|H_1)$: Wald's *SPRT*.

A final remark – based on Wald’s 1940s analysis. (See, e.g. Berger, chpt 4.8.):

- **A decision rule is admissible if it is not weakly dominated by the partition of the parameter values, i.e. if its risk function is not weakly dominated by another decision rule.**
- **In decision problems when the loss function is (closed and) bounded and the parameter space is finite, the class of Bayes solutions is *complete*: it includes all admissible decision rules. That is, non-Bayes rules are *inadmissible*.**
- **For the infinite case, the matter is more complicated and, under some useful conditions a complete class is given by Bayes and limits of Bayes solutions – the latter relating to “improper” priors!**

Appendix: Background on the Von Neumann - Morgenstern theory of cardinal utility

A (simple) lottery L is probability distribution over a finite set of rewards $\mathbf{R} = \{r_1, \dots, r_n\}$.

That is, a lottery L is a sequence $\langle p_1, p_2, \dots, p_n \rangle$ where $p_j \geq 0$ and $\sum_j p_j = 1$ ($j=1, \dots, n$).

The quantity p_j is the chance of winning reward r_j .

Matrix of m-many lotteries on the set of n-many rewards.

	r_1	r_2			r_j			r_n
L_1	p_{11}	p_{12}			p_{1j}			p_{1n}
L_2	p_{21}	p_{22}			p_{2j}			p_{2n}
L_m	p_{m1}	p_{m2}			p_{mj}			p_{mn}

The vonNeumann-Morgenstern theory (1947) has an operator for combining two lotteries into a third lottery.

The *convex combination* of two lotteries is denoted by “ \oplus ”.

Defn: Fix a quantity x , $0 \leq x \leq 1$. $xL_1 \oplus (1-x)L_2 = L_3$ where $p_{3j} = xp_{1j} + (1-x)p_{2j}$ ($j = 1, \dots, n$).

You may think of “ \oplus ” as involving a compound chance where, first a coin (biased x for "heads") is flipped and, if it lands heads then lottery L_1 is run and if it lands tails then lottery L_2 is run.

Von Neumann - Morgenstern preference axioms.

The theory is given by 3 axioms for the preference relation over lotteries.

Axiom-1 Preference \leq is a weak order:

\leq is reflexive $\forall L \ L \leq L$

\leq is transitive $\forall [L_1 \ L_2 \ L_3]$ if $L_1 \leq L_2$ & $L_2 \leq L_3$ then $L_1 \leq L_3$.

and lotteries are comparable under , $\forall [L_1 \ L_2] \ L_1 \leq L_2$ or $L_2 \leq L_1$

Axiom-2 Independence

“ \oplus ” with a common lottery doesn't affect preference

$\forall [L_1 \ L_2 \ L_3, 0 < x \leq 1], \ L_1 \leq L_2$ if and only if $xL_1 \oplus (1-x)L_3 \leq xL_2 \oplus (1-x)L_3$.

Axiom-3 (Archimedes)

(This is a technical condition to allow the use of real numbers to provide magnitudes for cardinal utilities.)

Define the strict preference relation $L_1 < L_2$ if and only if $L_1 \leq L_2$ and not $L_2 \leq L_1$.

If $L_1 < L_2 < L_3$, then $\exists 0 < x, y < 1$,

$xL_1 \oplus (1-x)L_3 < L_2 < yL_1 \oplus (1-y)L_3$.

Von Neumann - Morgenstern Theorem

These three axioms are necessary and sufficient for the existence of a unique cardinal utility on rewards,

$U(r_j) = u_j$ ($j = 1, \dots, n$) such that:

$$L_1 \leq L_2 \text{ if and only if } \sum_j p_{1j}u_j \leq \sum_j p_{2j}u_j$$

U is unique up to a positive linear transformation. That is, for $a > 0$ and b an arbitrary real number, the utility U' , defined by $U' = aU + b$ is equivalent to U .

Additional References

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Chow, Y., Robbins, H., and Siegmund, D. (1971) *Great Expectations: The Theory of Optimal Stopping*. Houghton Mifflin: Boston.

DeGroot, M. (1970) *Optimal Statistical Decisions*. McGraw-Hill: New York.

- (1) Who is the decision maker, which are her/his terminal decisions, and what might be evidence relevant for taking a sequential decision?

<u>decision maker</u>	<u>terminal choices</u>	<u>relevant "experiments"</u>
shopper	commodity bundles	queries on sales / new items
supplier	inventory, displays, & pricing	elicit buyers' attitudes
librarian	providing key documents	sampling user's preferences
robotic mapper	identifying locations	exploration

- (2) What are the relevant costs for taking these sequential options?

time fees - in delaying the terminal decisions;

sampling fees - the cost for acquiring new evidence;

computing fees - storing and processing extra data.